FLORIDA CONSUMER CONFIDENCE INDEX March 30th, 2010 FOR IMMEDIATE RELEASE



From: UF Survey Research Center Bureau of Economic and Business Research Warrington College of Business Administration University of Florida P. O. Box 117145, Gainesville, Florida 32611-7145 Contact: Chris McCarty, Survey Director Office: (352) 392-2908 ext. 100

Consumer Confidence

Consumer confidence among Floridians fell three points in March to 70 after a brief rise during January and February. Two of the five components making up the index rose, one stayed the same and two declined. Perceptions of personal finances now compared to a year ago actually rose one point to 54, while expectations of personal finances a year from now remained unchanged at 83. Perceptions of U.S. economic conditions over the next year rose two points to 70 while perceptions of U.S. economic conditions over the next five years fell four points to 72. The biggest decline was in perceptions as to whether it is a good time to buy big-ticket consumer items. That component fell 10 points to 72.

"While we had expected a decline in overall consumer confidence in March the source of the decline was unusual," said Chris McCarty, the Survey Director. "Personal finances seem to be stabilizing, although at historically low levels. Short term expectations of the U.S. economy are a bit more optimistic. But Floridians are skeptical of the long run health of the economy and are particularly negative about investing in major purchases, such as a car or large appliance, that are often purchased through a loan or on credit. This decline in optimism is almost certainly related to persistent elevated levels of unemployment in Florida and the perception that jobs are neither secure nor widely available."

Unemployment for February came in at 12.2%, the highest since the series began in 1970. Most economists expect Florida's unemployment to continue to rise over the next several months, in contrast to national unemployment which has at least temporarily declined. More disturbing are very elevated levels of the long term unemployed, those who are looking for work but have not found a job for 27 weeks or more. These Floridians are dependent on extended unemployment benefits and continue to add to the roles of Medicaid recipients. Although state level estimates for the long term unemployed are not available monthly, an annual comparison to the U.S. for 2009 shows Florida at 37.2 percent while the U.S. is at 31.5 percent. The latest monthly figure for the U.S. was 40.9 percent in February. This suggests that Florida's level of long term unemployment is close to 47 percent. These levels both statewide and nationally are much higher than has ever been measured.

"The challenge for the Florida economy is to recover the jobs lost during the recession," said McCarty. "While the stimulus is helping restore jobs in other states, Florida's economy is overly dependent on construction, real estate and services surrounding steady population growth, particularly from in migration. Population growth for Florida was negative in 2009 for the first time since WWII. At the same time outmigration has increased, possibly due in part to the exodus of construction workers who are seeking work elsewhere. The hope is that population growth will follow the pattern it has in past recessions and will pick up again this year. If that does not happen then Florida will struggle to regain many of the jobs lost during this recession."

FLORIDA ECONOMIC AND CONSUMER SURVEY † March 30th, 2010 Bureau of Economic and Business Research University of Florida

| | Mar-09 | Apr-09 | May-09 | Jun-09 | Jul-09 | Aug-09 | Sep-09 | Oct-09 | Nov-09 | Dec-09 | Jan-1 |) Feb-1(|) Mar-10 |
|---|----------|----------|------------------|-----------|----------|----------------|----------|-----------|----------|----------|----------|----------|----------|
| Consumer Confidence Index | | | | | | | | | | | | | |
| FLORIDA | 65 | 72 | 71 | 69 | 67 | 71 | 72 | 72 | 69 | 69 | 74 | 73 | 70 |
| Men | 63 | 73 | 73 | 69 | 67 | 74 | 74 | 76 | 70 | 69 | 77 | 71 | 72 |
| Women | 66 | 70 | 70 | 69 70 | 66 | 69 | 70 | 69 | 69 | 68 | 71 | 74 | 67 |
| Under age 60 | 67 | 71 | 72 | 70 | 71 | 72 | 76 | 71 | 71 | 68 | 74 | 77 | 72 |
| Aged 60 and over | 62 | 72 | 70 | 69 | 63 | 70 | 68 | 73 | 67 | 70 | 74 | 67 67 | 69 |
| Income under \$30,000 | 63 65 | 67 74 | 64 75 | 58 74 | 63 71 | 68 | 67 76 | 67 74 | 61 74 | 64 71 | 67 79 | 67 76 | 64 74 |
| Income \$30,000 and over | 65 | 74 | 75 | 74 | 71 | 73 | 76 | 74 | 74 | 71 | 78 | 76 | 74 |
| Personal financial situation now compared to a year ago | | | | | | | | | | | | | |
| FLORIDA | 42 | 44 | 41 | 46 | 43 | 44 | 42 | 44 | 49 | 45 | 53 | 53 | 54 |
| Men | 40 | 47 | 44 | 47 | 44 | 46 | 43 | 48 | 50 | 47 | 56 | 51 | 59 |
| Women | 43 | 42 | 38 | 45 | 43 | 41 | 42 | 41 | 49 | 43 | 49 | 56 | 48 |
| Under age 60 | 40 | 44 | 41 | 45 | 45 | 44 | 43 | 39 | 48 | 45 | 53 | 59 | 56 |
| Aged 60 and over | 42 | 44 | 41 | 48 | 42 | 43 | 41 | 51 | 51 | 45 | 53 | 47 | 54 |
| Income under \$30,000 | 34 | 36 | 31 | 29 | 34 | 39 | 35 | 30 | 34 | 32 | 39 | 38 | 45 |
| Income \$30,000 and over | 43 | 48 | 46 | 53 | 48 | 45 | 46 | 47 | 55 | 52 | 59 | 62 | 61 |
| | | 1 | Dama a a 1 4 | × | | | | 6 | | | | | |
| FLORIDA | 80 | 85 | Personal f 90 | 84 | 79 | expected 84 | 81 | 82 | w 82 | 80 | 86 | 83 | 83 |
| Men | 79 | 86 | 88 | 84 | 75 | 84 | 90 | 82 | 80 | 80 | 88 | 84 | 84 |
| Women | 81 | 84 | 91 | 84 | 83 | 85 | 73 | 82 | 84 | 81 | 83 | 82 | 82 |
| Under age 60 | 88 | 88 | 94 | 93 | 92 | 94 | 95 | 91 | 95 | 90 | 94 | 95 | 91 |
| Aged 60 and over | 73 | 82 | 84 | 74 | 66 | 72 | 66 | 71 | 70 | 72 | 77 | 68 | 74 |
| Income under \$30,000 | 85 | 81 | 87 | 71 | 78 | 81 | 73 | 79 | 81 | 76 | 84 | 75 | 76 |
| Income \$30,000 and over | 80 | 88 | 93 | 90 | 82 | 88 | 88 | 83 | 85 | 84 | 91 | 88 | 87 |
| | 00 | 00 | 00 | 00 | 02 | 00 | 00 | 00 | 00 | 01 | 01 | 00 | 01 |
| | | | Expected 1 | | | | | • | | | | | |
| FLORIDA | 60 | 69 | 72 | 66 | 63 | 72 | 74 | 71 | 65 | 67 | 72 | 68 | 70 |
| Men | 53 | 70 | 72 | 62 | 62 | 75 | 69 | 72 | 65 | 65 | 73 | 65 | 71 |
| Women | 66 | 68 | 72 | 69 | 64 | 70 | 78 | 69 | 64 | 70 | 72 | 70 | 68 |
| Under age 60 | 61 | 65 | 72 | 66 | 69 | 72 | 75 | 68 | 67 | 66 | 71 | 71 | 69 |
| Aged 60 and over | 58 | 73 | 71 | 66 | 58 | 74 | 72 | 74 | 63 | 70 | 74 | 62 | 71 |
| Income under \$30,000 | 66 | 68 | 74 | 53 | 62 | 70 | 78 | 72 | 61 | 72 | 69 | 69 | 60 |
| Income \$30,000 and over | 57 | 70 | 74 | 71 | 67 | 74 | 73 | 73 | 67 | 68 | 73 | 67 | 73 |
| | | Ex | pected na | tional ec | onomic c | onditions | over the | next 5 ve | ears | | | | |
| FLORIDA | 79 | 82 | 80 | 81 | 72 | 81 | 84 | 80 | 72 | 74 | 79 | 76 | 72 |
| Men | 75 | 82 | 77 | 77 | 72 | 79 | 81 | 81 | 71 | 73 | 80 | 72 | 71 |
| Women | 82 | 83 | 81 | 84 | 73 | 82 | 86 | 80 | 72 | 76 | 78 | 80 | 73 |
| Under age 60 | 82 | 78 | 79 | 84 81 | 72 | 79 | 86 | 78 | 72 | 69 | 77 | 78 | 73 |
| U | | - | - | - | | - | | - | | | | - | |
| Aged 60 and over Income under \$30,000 | 75 79 | 86 85 | 79 73 | 82 73 | 73 70 | 83 89 | 82 84 | 84 81 | 71 63 | 80 72 | 82 74 | 74 78 | 70 71 |
| Income \$30,000 and over | 79 75 | 82 | 82 | 86 | 75 | 78 | 84 84 | 81 | 77 | 75 | 81 | 78 | 72 |
| fileoffic \$50,000 and over | 75 | 02 | 02 | 00 | 75 | 70 | 04 | 01 | 11 | 75 | 01 | // | 12 |
| Is this a good time to buy major household items? | | | | | | | | | | | | | |
| FLORIDA | 62 | 78 | 76 | 68 | 77 | 75 | 80 | 82 | 78 | 75 | 80 | 82 | 72 |
| Men | 69 | 82 | 84 | 75 | 84 | 86 | 89 | 94 | 83 | 81 | 88 | 83 | 76 |
| Women | 57 | 74 | 67 | 62 | 69 | 65 | 72 | 72 | 74 | 70 | 73 | 82 | 67 |
| Under age 60 | 66 | 80 | 76 | 65 | 77 | 73 | 80 | 78 | 76 | 69 | 74 | 82 | 71 |
| Aged 60 and over | 59 | 75 | 73 | 74 | 77 | 79 | 82 | 87 | 76 | 83 | 88 | 83 | 75 |
| Income under \$30,000 | 50 | 66 | 57 | 63 | 71 | 58 | 66 | 75 | 67 | 71 | 68 | 77 | 70 |
| Income \$30,000 and over | 67 | 84 | 80 | 72 | 81 | 82 | 89 | 87 | 84 | 78 | 86 | 86 | 78 |
| *Revised. †Preliminary. | Mar-09 | Apr-09 | May-09 | Jun-09 | Jul-09 | Aug-09 | Sep-09 | Oct-09 | Nov-09 | Dec09 、 | lan-10 | Feb-10 | Mar-10 |
| | | | | | | | | | | | | | |

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CHARACTERISTICS OF SURVEY RESPONDENTS FOR CURRENT MONTH

| Sample Size | 418 | Race | | Gender | | |
|------------------------|-----|-----------------|----|-------------|----|--|
| | | % Non-white | 15 | % Male | 56 | |
| Average age | 56 | % White | 85 | % Female | 44 | |
| Income Characteristics | | Hispanic Origin | | Region | | |
| % less than \$20,000 | 15 | % Yes | 8 | % North | 28 | |
| % \$20,000 to \$29,999 | 12 | % No | 92 | % Central | 15 | |
| % \$30,000 to \$49,999 | 22 | | | % Southeast | 24 | |
| % over \$50,000 | 51 | | | % Southwest | 33 | |